



MSLS Fall 2020 Education hosted by Narragansett Chapter

# Ownership Transition for a Surveying Firm

Zoom Webinar - recording viewing now available!

## Schedule

8:30 – 8:45	<b>Kim Sutton</b> will introduce us to this virtual meeting
8:45 - 9:45	<b>Earl Raymond</b> will provide some background with a brief history of land surveying
9:45 - 9:50	Break
9:50 - 11:50	<b>Attorney Cecilia Guecia</b> of law firm Bopp & Guecia will be offering a centerpiece presentation entitled: "Business Law." She will cover writing up contracts with clients as required by board of licensure for surveying services, the legal aspects of transferring a surveying company, the ownership pros and cons of LLCs, corporations, sole proprietors, and selling to employees. Ms. Guecia will also cover non-compete clauses.
11:50 – 11:55	Break
11:55 - 12: 25	<b>John Schwanda</b> of Owen Haskell will speak on his firm's experience buying E.C. Jordan - Surveyors and Royal River Surveying including employee transitions. He will also talk about partnership transition within Owen Haskell, Inc.
12:25 - 12:35	<b>Stuart Davis</b> of Davis Land Surveying, LLC will speak about his experience buying ARCC Land Surveyors, Inc.
12:35 – 12:40	Break
12:40 – 1:00	<b>Richard Eaton</b> of RW Eaton Associates will address starting a company from scratch taking advantage of a small company size
1:00 -1:20	<b>Matt Ek</b> of Sebago Technics will speak on ESOP (Employee Stock Ownership Plan) options for larger companies
1:20 - 2:00	<b>Andy Sturgeon</b> Vice President and Regional Business Manager-Maine of Hoyle, Tanner & Associates will offer perspectives on ownership experiences, transition, and value.
2:00 - 2:30	Round Table Discussion with Surveying Speakers, this is an opportunity to close out our learning from the day with any questions that might have developed as the day unfolded.

Full attendance qualifies for 5.5 CEUs  
CEU certificates will be emailed.

*(CEU passbook stickers available upon request.)*

- MSLS Individual Members \$35
- MSLS Firms\* with Member \$100
- MSLS Non-members \$50
- Firms\* with non-members \$130

**\* Surveying Firms and Companies** with multiple individuals who will watch the seminar may register at the firm rate. Please email a list to [director@msls.org](mailto:director@msls.org) of the individuals in the firm who should be issued CEUs.

*Please register online at*

**[www.msls.org](http://www.msls.org)**

*For registration questions or to join the Society prior to registration, contact MSLS at [director@msls.org](mailto:director@msls.org) or 207-882-5200.*

## Speaking



**Cecilia Guecia** has been practicing law since 2008. She is a graduate of Wesleyan University with a degree in History and received her JD from the Maine School of Law. Cecilia completed a judicial clerkship in New Jersey and practiced with a litigation firm before returning to practice in Maine. Cecilia's practice of law provides a wide array of legal services for individuals, families, and small businesses. Cecilia and her husband, who is a cabinetmaker, live in Yarmouth with their two daughters. Cecilia is an active participant in Maine Attorneys Saving Homes. She served for two years as the Legislative Liaison for the Family Law Section of the Maine Bar Association and is a current member of the Board of Directors of the Maine Community Law Center.

We are indebted to our expert surveyor speakers Kim Sutton, Earl Raymond, John Schwanda of Owen Haskell, Stuart Davis of Davis Land Surveying, LLC, Richard Eaton of RW Eaton Associates, Matt Ek of Sebago Technics, and Andy Sturgeon of Hoyle, Tanner & Associates for sharing their expertise, experiences and time.